

### Per-Month

**\$7,000**

- ✓ Unlimited live or recorded sessions
- ✓ 6 panoramic rooms
- ✓ 3D customization included for 4 rooms
- ✓ Starting at 50 participant accounts

### Enterprise:

Government Subcontract  
or Commercial

**\$75,000\***

- ✓ Unlimited live or recorded sessions
- ✓ 8 panoramic rooms
- ✓ 3D customization included for 8 rooms
- ✓ Starting at 100 participant accounts

### Enterprise:

Government Prime  
Contract

**\$120,000\***

- ✓ Unlimited live or recorded sessions
- ✓ 10 panoramic rooms
- ✓ 3D customization included for 10 rooms
- ✓ Starting at 100 participant accounts

\*Exact pricing for Premier and Enterprise tiers depends on number of desired participant accounts.

## Zoom Integration

Self-Hosted Live Webinars - Per Webinar/Meeting Host	Live Webinars / Meetings	100 Participants	500 Participants	1,000 Participants	>1,000 Participants
Zoom.US integration	Unlimited	\$839	\$940	\$4,223	Contact us
ZoomGOV integration	Unlimited	\$1,033	\$3,452	\$7,772	Contact us

Hosts can schedule, start, and end meetings and webinars. There is no additional charge for panelists. Max meeting capacity is 100. All capacities greater than 100 apply to webinars. Prices above are discounted for annual payment.

Self-Hosted Live Webinars - Per Webinar/Meeting Host	Free	3-Month Trial of Premier	Premier	Enterprise
Reach more people without losing personal touch and accountability. Give your audience a self-guided mix of engaging course content in a realistic 3D virtual environment.	✓	✓	✓	✓
Organize and deliver an engaging mix of live & recorded sessions, Office Hour Q&A, exercises, resources, group discussions, and Group Watch sessions	Up to 5	Up to 50	✓	✓
Monitor participant progress through multiple learning journeys	✓	✓	✓	✓
Participant networking through 1-on-1 chat	✓	✓	✓	✓
Invite participants to your learning environment	Up to Max Participant Accounts	Up to Max Participant Accounts	Up to Max Participant Accounts	Up to Max Participant Accounts
Choose from a growing gallery of realistic purpose-built panoramic rooms	Participants interact across up to 4 rooms	Participants interact across up to 6 rooms	Participants interact across up to 6 rooms	Participants interact across up to 8 rooms (per event space for Enterprise Unlimited)

Self-Hosted Live Webinars - Per Webinar/Meeting Host	Free	3-Month Trial of Premier	Premier	Enterprise
Customize your 3D rooms with your chosen imagery, branding, and identity (sketch, draft, final, and 2 rounds of edits)	\$350 per hour	\$350 per hour	Included for 2 of the 6 rooms; \$5,000 for each additional room	Included for all 8 rooms; \$5,000 for each additional room
Cloud space for storage (documents, recordings, etc.)	Up to 400MB	Up to 400MB	Up to 400MB	1TB for Single Event Space 10TB for Unlimited Event Spaces
SLATE VX Onboarding Training		✓	✓	✓
SLATE VX Tech Support	✓	✓	✓	✓
Use an existing or new <u>free</u> Zoom account to create and launch webinars and meetings	✓	✓	✓	✓
Use an existing or new <u>paid</u> Zoom account to create and launch webinars and meetings	✓	✓	✓	✓

Self-Hosted Live Webinars - Per Webinar/Meeting Host	Free	3-Month Trial of Premier	Premier	Enterprise
Dedicated User Experience Strategist		Up to 2 hours/month <b>(limited time offer)</b>	Up to 2 hours/month	✓
Content Strategy Training		Up to 2 hours/month <b>(limited time offer)</b>	Up to 2 hours/month	✓
Host and Panelist Training				✓
Participant survey integration and live reporting				✓
Attendee and host user experience interviews, user journey mapping, analysis, and continuous improvement				✓
Live helpdesk support				✓
Development of Shared Success Framework, metrics monitoring and reporting				✓

## Additional Services

Service	Fee
ZoomGov Webinar Facilitation and Hosting in SLATE VX Event Space (up to 1,000 attendees)	\$350 per hour
User Experience and Content Improvement	\$250 per hour
Closed Captioning	\$549 per hour
White Label (replace SLATE VX logos and themes with your chosen logos and themes)	<b>End Customer:</b> \$8,000 per year <b>3<sup>rd</sup> Party Reseller:</b> \$36,000 per year
Integration with other tools (MS Teams, Adobe Connect, Webex, etc.)	Contact us

## Pricing Example

- If I have a **Premier** license and I anticipate between 101 and 499 cumulative account registrations, then I'll need 500 Maximum Accounts for \$9,900 per year.
- When I reach 500 cumulative account registrations, I'll need to increase license capacity before more participants can register.
- In addition, if I need 3 people to host (schedule, start, and end) Zoom.US meetings and webinars with up to 500 people attending each webinar, then I'll need 3 of the 500 capacity licenses for \$940 each per year. There is no additional cost for panelists/speakers in those webinars.

## Contact Us

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