



			Maximum Participant Accounts (annual fee)			
	Live & Recorded Sessions	3D Customization	100	500	4000	>4,000
Free Trial of Premier	Up to 5	Hourly Rate	\$0	N/A	N/A	N/A
3-Month Trial of Premier	Up to 15	Hourly Rate	\$1,400	N/A	N/A	slatevx.com/contact
Premier	Unlimited	Included for up to 6 rooms	\$8,900	\$9,900	\$24,500	slatevx.com/contact
Enterprise: Government Subcontract or Commercial	Unlimited	Included for up to 8 rooms	\$75,000	\$85,000	\$113,050	slatevx.com/contact
Enterprise: Government Prime Contract	Unlimited	Included for up to 8 rooms	\$120,000	\$130,000	\$172,900	slatevx.com/contact

Prices above are discounted for annual payment.

		Max Participants per Live Session			
	Live Webinars/Meetings	100	500	1,000	>1,000
Self-Hosted Live Webinars - Per Webinar/Meeting Host					
(Zoom.US Integration)	Unlimited	\$839	\$940	\$4,223	slatevx.com/contact
(ZoomGov Integration)	Unlimited	\$1,033	\$3,452	\$7,772	slatevx.com/contact

Hosts can schedule, start, and end meetings and webinars. There is no additional charge for panelists. Max meeting capacity is 100. All capacities greater than 100 apply to webinars. Prices above are discounted for annual payment.

### Pricing Example

If I have a Premier license and I anticipate between 101 and 499 cumulative account registrations, then I'll need 500 Maximum Accounts for \$9,900 per year. When I reach 500 cumulative account registrations, I'll need to increase license capacity before more participants can register.

In addition, if I need 3 people to host (schedule, start, and end) Zoom.US meetings and webinars with up to 500 people attending each webinar, then I'll need 3 of the 500 capacity licenses for \$940 each per year. There is no additional cost for panelists/speakers in those webinars.



	Free Trial	3-Month Trial	Premier	Enterprise
Reach more people without losing personal touch and accountability. Give your audience a self-guided mix of engaging course content in a realistic 3D virtual environment.	X	X	X	X
Organize and deliver an engaging mix of live & recorded sessions, Office Hour Q&A, exercises, resources, group discussions, and Group Watch sessions	Up to 5	Up to 50	X	X
Monitor participant progress through multiple learner journeys	X	X	X	X
Participant networking through 1-on-1 chat	X	X	X	X
Invite participants to your learning environment	Up to Max Participant Accounts	Up to Max Participant Accounts	Up to Max Participant Accounts	Up to Max Participant Accounts
Choose from a growing gallery of realistic purpose-built panoramic rooms	Participants interact across up to 4 rooms	Participants interact across up to 6 rooms	Participants interact across up to 6 rooms	Participants interact across up to 8 rooms (per event space for Enterprise Unlimited)
Customize your 3D rooms with your chosen imagery, branding, and identity (sketch, draft, final, and 2 rounds of edits)	\$350 per hour	\$350 per hour	Included for 2 of the 6 rooms; \$5,000 for each additional room	Included for all 8 Rooms; \$5,000 for each additional room
Cloud space for storage (documents, recordings, etc.)	Up to 400MB	Up to 400MB	Up to 400MB	1TB for Single Event Space 10TB for Unlimited Event Spaces
SLATE VX Onboarding Training		X	X	X
SLATE VX Tech Support	X	X	X	X
Use an existing or new <u>free</u> Zoom account to create and launch webinars and meetings	X	X	X	X
Use an existing or new <u>paid</u> Zoom account to create and launch webinars and meetings	X	X	X	X
Dedicated User Experience Strategist		Up to 2 hours/month (limited time offer)	Up to 2 hours/month	X
Content Strategy Training		Up to 2 hours/month (limited time offer)	Up to 2 hours/month	X
Host and Panelist Training				X
Participant survey integration and live reporting				X
Attendee and host user experience interviews, user journey mapping, analysis, and continuous improvement				X
Live helpdesk support				X
Development of shared success framework, metrics monitoring and reporting				X



## Additional Services

ZoomGov Webinar Facilitation and Hosting  
in SLATE VX Event Space (up to 1,000 attendees)

\$350 per hour

User Experience and Content Improvement

\$250 per hour

Closed Captioning

\$549 per hour

White Label (replace SLATE logos and themes with your chosen logos and themes)

**End Customer:**  
\$8,000 per yr.  
**3rd Party Reseller:**  
\$36,000 per yr.

Integration with other tools (MS Teams, Adobe Connect, Webex, etc.)

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